

Maximize Potential Through Coaching

MPC

“A good coach can change a game. A great coach can change a life.” - John Wooden

The goal of coaching as a leader in the business environment is the goal of good management, to make the most of an organization's most valuable resources, which are the people. Coaching aims to accelerating the process of unlocking a person's potential to maximize growth, in various areas of productivity, creativity, engagement, motivation and availability. This workshop enables leaders to learn and hone critical coaching concepts and skills to develop their teams' performance towards optimum performance levels.

Target Audience

This course will benefit all leaders or individual contributors in corporate organizations, professionals, entrepreneurs and business owners who want to coach their teams to unlock potential and maximize performance.

Pre-requisite: None

Duration

4 hours

Course Topics

- The business imperatives
- Coaching defined
- The coaching mindset
- Coaching Skills & Framework
- Practice and partnership

Objectives

This course equips participants with practical techniques to:

- Step into a coaching mindset to impact business and team performance
- Practice essential coaching skills
- Recognize coachable moments and seamlessly move into a coaching conversation

Desired Outcomes

- Understand the impact of coaching to unlock potential and maximize performance
- Shift towards a coaching mindset
- Identify coachable moments
- Facilitate coaching conversation with essential skills and framework